

*Specialty pharma meets M&A competence*



## **BUSINESS DEVELOPMENT**

**Your Divestments – We are your partner!**



# PROFILE



## CHEPLAPHARM as your preferred partner

- CHEPLAPHARM is a family-owned pharmaceutical company, headquartered in Germany. We offer our branded products on a global level.
- By focusing on an internationally oriented Buy and Build Strategy, we generate annually increasing growth rates.
- CHEPLAPHARM highly values the close and trustful cooperation with its partners. It is our aim to build and maintain constructive and professional collaborations with beneficial effects for both parties.
- Ensuring product availability to all our clients is very important to us. We are committed to offer pharmaceutical products of high quality to the patients.

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*It is our **mission** to offer high quality products so that our patients as well as our business partners and employees benefit from our success.*

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# OUR COMPETENCES AND CORE VALUES



## M & A Track Record

During the past 25 years the owner family has completed **more than 80 acquisitions** with well-known Pharma companies in **more than 120 countries worldwide**.

Deal Value > 1 billion Euro.

*Companies as for example :*



## Fast - Flexible - Reliable

CHEPLAPHARM actively manages **global niche and specialty products**. We have a **longstanding track record** in acquiring mature products from international pharmaceutical companies and integrating these products into our portfolio in a proper and sustainable way.

- **We have proven ability to manage swiftly and successfully all regulatory affairs and pharmacovigilance** in numerous countries according to the respective local requirements
- We have gained longstanding experience in performing **distribution and marketing activities** in collaboration with our global partner network in more than hundred countries (based on local tactics-target groups and KOL management - distribution channels)
- We can offer excellent skills in **re-organising and optimising production**, such as difficult **API sourcing/implementation**, and in all other related activities.
- Due to the fact that CHEPLAPHARM is a **family owned**, private company with more than 25 years of M&A experience, we are fast and very flexible when it comes to potential deals. **We are experienced, reliable and meet perfectly with Pharma Company M&A needs and expectations.**

## Package Deals

Due to our **division strategy** and our focus on niche/-specialty as well as branded products, we **are always keen to assess all offered divestment projects**, regardless of the region, indication or classification.

Beyond this, we are always looking for new projects to strengthen our present areas as well as for other exciting opportunities outside of our current portfolio.

**We are capable to acquire and incorporate almost every product with existing turnover.**



# CONTACT US



## Request further information

At CHEPLAPHARM, Business Development is operated with our highest level of integrity, directly by our Executive Management. A mutually beneficial and inspiring collaboration with our partners is highly important to us.

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