

# FACTSHEET



## Specialty pharma meets M&A competence

CHEPLAPHARM is a family-owned pharmaceutical company, headquartered in Germany. We offer our branded products on a global level.



By focusing on an internationally oriented Buy and Build Strategy, we generate annually increasing growth rates. In 2019, CHEPLAPHARM reported annual sales of more than 500 million EURO (2018: 292 million EURO)<sup>1</sup>.

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*Being a European pharmaceutical company, it is our **vision** to strengthen CHEPLAPHARM's position as global player and to reinforce our international footprint.*

*It is our **mission** to offer high quality products so that our patients as well as our business partners and employees benefit from our success*

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## Track-Record

During the past 25 years, the owner family Braun together with its team successfully concluded more than 100 product acquisitions with well-known pharmaceutical companies in more than 120 countries. The total deal value exceeds 1.89 billion EURO.

Our achievements are a solid foundation for our future development.

## International Footprint

We are a globally active company and value the trustful cooperation with our long-established partners, their local network to stakeholders as well as their market knowledge. CHEPLAPHARM is operating in more than 120 countries, holding more than 1.400 registrations worldwide.

Our subsidiaries, located in strategically selected markets as for example in France, are reinforcing our International Footprint.

<sup>1</sup> Including Net sales and sales/profit generated during the transitional phase of acquired products



## How to reach us

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## Our Portfolio

With a clearly defined focus on selected pharmaceutical brands and niche products we offer a diversified portfolio covering a range of therapeutic areas and indications.

### Primary therapeutic areas:

- Addiction Medicine
- Anaesthesia
- Cardiovascular Diseases
- Emergency Medicine
- Gastroenterology
- Haematology
- Infection Medicine
- Oncology
- Ophthalmology
- Overweight/Obesity
- Sleeping Disorders

## Sales by Geographical Position

CHEPLAPHARM, with headquarters in Northern Germany, is characterized by its noticeable European presence: The main turnover is generated in Europe, followed by countries in Asia and the Americas. The remaining turnover is divided equally on the Rest of the World.

## CHEPLAPHARM at a Glance

- We consequently pursue a Buy and Build Strategy and benefit from our extensive experience in M&As and business transfers.
- We market branded niche products globally in more than 120 countries.
- We generate annually increasing growth rates.