

FACTSHEET



Specialty pharma meets M&A competence

CHEPLAPHARM is a family-owned pharmaceutical company, headquartered in Germany. We offer our branded products on a global level.



By focusing on an internationally oriented Buy and Build Strategy, we generate annually increasing growth rates. For 2018, CHEPLAPHARM plans for an annual turnover of more than 310 million EURO (2017: 223 million EURO).

*Being a European pharmaceutical company, it is our **vision** to strengthen CHEPLAPHARM's position as global player and to expand our international footprint.*

*It is our **mission** to offer high quality products so that our patients as well as our business partners and employees benefit from our success*

Track-Record

During the past 25 years, the owner family BRAUN successfully concluded more than 80 acquisitions with well-known pharmaceutical companies in more than 120 countries. The total deal value exceeds 1 billion EURO.

Our achievements are a solid foundation for our future development.

International Footprint

CHEPLAPHARM benefits from a growing international presence with a well-established partner network. Therefore, we are operating in more than 120 countries and are holding more than 400 registrations worldwide.

Our subsidiaries are located in strategically selected markets, such as the United States of America and France, both reinforcing our International Footprint.



How to reach us

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Our Portfolio

With a clearly defined focus on selected pharmaceutical brands and niche products we offer a diversified portfolio covering a range of therapeutic areas and indications.

Primary therapeutic areas:

- Adiposity: XENICAL® and MYSIMBA®
- Cardiology: DILATREND®/CO-DILATREND®, ALDACTONE® and INHIBACE®/Plus
- Virology: CYMEVENE®
- Gastroenterology: DEURSIL®/URSOLVAN®
- Haematology: KONAKION® MM
- Emergency medicine: ANEXATE®
- Sleeping disorders: ROHYPNOL®
- Haematooncology: VESANOID®
- Addiction medicine: DISTRANEURIN®/HEMINEVRIN®

Sales by Business Segments

Almost 97% of our product portfolio is comprised of branded as well as specialty pharma - 30% with unique selling propositions.

Sales by Geographical Position

CHEPLAPHARM, with headquarters in Northern Germany, is characterized by its noticeable European presence. For 2018, it is our target to generate about half of our turnover in Europe. More than 38% of the company's planned turnover are assigned especially to Asia and the Americas. The remaining turnover is divided equally on the Rest of the World.

CHEPLAPHARM at a Glance

- We consequently pursue a Buy and Build Strategy and benefit from our extensive experience in M&A's and business transfers.
- We market branded niche products globally in more than 120 countries.
- We generate annually increasing growth rates.